

## **LUX-TSI, Cardiff, UK launches new consultancy division focussing on global market access support and management for Lighting Companies**

**1 October 2016, Pencoed Cardiff, LUX-TSI** is pleased to announce the launch of its new consultancy and certification services division focussing on guiding and supporting manufacturers and retailers through the rapidly changing areas of market regulations and standards.

The global lighting industry is facing unprecedented change driven by rapidly developing technology, evolving regulation and an increasingly competitive environment. Technology, which for 100 years has been based on 'glass and metal', is now semiconductor electronics and software. Light is now an integral component of the Internet of Things (IoT), with LEDs, electronic controls and driver technology all seamlessly integrated with wireless and wired networks. Technological complexity and supply chain uncertainty is increasing exponentially.

LUX-TSI has access to the extensive range of expert in field of global market access, product technical requirements, global regulatory environment and standards to deliver key insight to our clients. We deliver this through a blend of in house expertise and leveraging our extensive partner network. Key to our customer service model is that we always take full control and responsibility for the delivered service. We never 'hand off' to any third parties.

We offer five key packaged services to meet the different needs

**Market Access Scoping Services (MASS)** – Insight and advice to guide clients through the challenges of selling products internationally whether in Europe or in North America

**Market Access Management Services (MAMS)** – managing our clients end-to-end testing and certification needs as they get their products ready for sales in the target marketplace.

**Market Access Review Services (MARS)** – monitoring the constantly changing regulations and standards to determine what impact this has on our clients product compliance

**Laboratory Ideal Practice Services (LIPS)** – providing an in house laboratory or compliance capability to our clients as needed.

**Design Verification Services (DEVS)** - providing a oversight services to ensure your products are designed correctly from the outset to meet compliance requirements

Detailed overview of the services can be found here: [bit.ly/luxconsult](http://bit.ly/luxconsult)

We are building a range of standardised support activities to enable the delivery of the most up to date information for your market access needs and technical requirements to meet ever increasing changes to standards and regulations.

LUX-TSI are exhibiting at LUX LIVE 2016 show in Excel Centre, London 23 - 24 November 2016 where we invite all our existing customers and friends to meet us when we will be able to discuss in detail your market access and testing needs.

Please do come along and we can spend time to explore your requirements. Of course, please do contact us before that to discuss any current requirements.

### **About LUX-TSI**

LUX-TSI is a European independent testing, certification and consultancy services company. We focus on LEDs (and other optical equipment) in the lighting, medical and consumer electronic products industries. Our laboratories are accredited with UKAS (ILAC), UL and BSI as well as operate

quality management systems conforming to ISO/IEC 17025. LUX-TSI has access to over 150 years of expertise in its engineering and management team, employing state of the art product testing equipment within leading edge laboratory facilities.

For further information please contact 01656 864618 or email [info@lux-tsi.com](mailto:info@lux-tsi.com).